

Clarity - Focus - Results°

Effective Personal Productivity 10 Session Program

Enhancing Your Personal & Organizational Productivity While Creating a High Performance Organization

| Kick-Off: Introduction to Concepts Concepts of Success, Motivation & Attitude Individual Self-Image Profiles Success as Related to Past Conditioning Attitude and Habits – The Effective Motivators Multi-Sensory Learning | 2. Goal Setting Workshop Validation of ROI Developing Personal and Business Goals Goal Planning Work Sheets Fine Tuning Goal Tracking Systems Integration of Planner w/ Goal Planning Sheets |
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| Lesson 1: The Nature of Productivity The Key Resource for Increasing Productivity Attitudes Toward Planning & Goal Setting Attitudes Toward Other People, External Circumstances, and Yourself Identifying and Using High Payoff Activities Establishing a Base line for productivity | 4. Lesson 2: Productivity Through Goal Achievement Your Self-Image Personal and Organizational Goals How the Goal-Setting Process Works Finding Time for Planning and Goal Setting Tracking and Feedback Putting Affirmation & Visualization into Practice |
| 5. Lesson 3: Increasing Productivity Through Managing Priorities Setting Priorities in All Areas of Life Dealing with Interruptions & Emergencies Handling Paper Flow & Efficient Work Areas Managing Communications | 6. Unlock Your Behavioral Communication Understand Yourself and Communication Style Maximize Your Strengths & Minimize Weaknesses Debrief Your Personal Style |
| 7. Lesson 4: Improving Productivity Through Communication Time for Communicating Empathy in Communication Listening & Clarifying with Effective Questions Writing for Maximum Impact Using Technology Efficiently and Effectively Communicating with Groups | 8. Lesson 5: Empowering the Team-Peak Performance The Empowerment Imperative The Benefits of Empowerment Attitudes - The Heart of Empowerment and Delegation Developing Team Players Through Delegation Levels of Delegation Communication and Delegation |
| 9. Lesson 6: Increasing Productivity of the Team Sharing and Communicating Goals Creating a Learning Environment Developing & Coaching Self-Directed Work Teams Productive Meeting Strategies Celebrating Your Success The Productivity Challenge | 10. Graduation – Lessons Learned & The Future Participants Present Their Learnings Final Evaluation Recognition of Accomplishment |

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